FY21 Proposed DTS Rates

Service Description	FY21 Proposed Rate with COMP*	Unit
Application Services		
Tier 1 A	$64.29	Hour
Tier 1 B	$75.41	Hour
Tier 2 A	$79.49	Hour
Tier 2 B	$91.28	Hour
Tier 3 A	$93.70	Hour
Tier 3 B	$102.85	Hour
Tier 4 A	$106.38	Hour
Tier 4 B	$115.12	Hour
Master Engineer/Consultant/Specialized Skillset	**SBA**	
Communication Services		
Mobile Technician Labor	$79.87	Hour
Universal Telecom Rate	$33.21	Line/Month
Long Distance	$0.0603	Minute
1-800 Usage	$0.0369	Minute
Persistent Chat	$5.27	User/Month
Other Voice Services	Cost + 10%	
International Long Distance	Cost + 10%	
IP Contact Center	$20.70	Core License/Month
Call Management System	SBA	
Desktop Services		
Desktop Support	$69.52	Device/Month
Adobe Pro/Sign (New FY21)	**$1.50**	**Device/Month**
Mobile Support	SBA	
On-Call Support	Actual Cost	
Google Enterprise	$10.65	Acct/Month
Software Resale	Cost + 6%	
Virtual Applications	SBA	Pool/Month
Hosting Services		
Oracle Database Hosting Core Model	$1,041.19	Core/Month
Oracle Database Hosting Shared Model	$15.74	GB/Month
SQL Database Hosting Core Model	$554.56	Core/Month
SQL Database Hosting Shared Model	$10.99	GB/Month
Database Consulting	$93.70	Hour
System Administration	$322.80	OS/Month (or Cloud equivalent)
Processing (CPU)	$33.27	CPU/Month
Memory	$4.99	GB/Month
Storage	$0.0704	GB/Month
Back-up & Archive Storage	$0.0962	GB/Month
File-Share	$0.0704	GB/Month
Network Attached Storage	N/A	GB/Month
Object Storage	$0.0168	GB/Month
Shared Application Hosting	N/A	Instance/Hour
Shared Application Hosting on Prem	$51.92	Instance/Month
Shared App Hosting Cloud Sys Admin	$24.79	Instance/Month
Cloud Hosting	Cost + 25%	
Other Hosting Services	SBA	
Data Center Rack Space - Full Rack	$500.00	Rack/Month
Data Center Rack Space - Rack U	$16.67	Rack U/Month

***Assumptions include wage increases of 2.5% and health/dental increases of 5.7%.

Service Description	FY21 Proposed Rate with COMP*	Unit
Mainframe Computing		
Mainframe Disk	$0.0064	MB/Month
Mainframe Tape	$0.0010	MB/Month
Mainframe Consulting	$93.70	Hour
Mainframe Computing	SBA	
Network Services		
Network Services	$52.93	Device/Month
Network IoT	$9.82	Connection/Month
Network Services - 10 GB	$211.72	Connection/Month
Network Services - Other State Agencies	$57.66	Device/Month
Other Network Services	Cost + 10%	
Misc. Data Circuits	Cost + 10%	
Security	$24.65	Device/Month
Other Security Services	SBA	
Security Assessment & Remediation	See Table	See Table
Print Services		
High Speed Laser Print	$0.0465	Image
Other Print Services	Cost + 10%	
Miscellaneous		
DTS Consulting Charge	$93.70	Hour
Saas/Cloud Hourly (New FY20 & FY21)	**$96.78**	**Hour**
Consultant Services (New FY20 & FY21)	**Cost +3%**	**Hour**
AGRC Services		
GPS Subscriptions	$600.00	Subscription/Year
AGRC Plots	$6.00	Linear Foot
GIT Professional Labor	See Application Services Table	Hour

**In some cases, the proposed rate is lower than the calculated rate due to a planned reduction in retained earnings. Please note that

FY21 APPLICATION MAINTENANCE TIERS

Rate by Tier

Tier 1 A	$64.29
Tier 1 B	$75.41
Tier 2 A	$79.49
Tier 2 B	$91.28
Tier 3 A	$93.70
Tier 3 B	$102.85
Tier 4 A	$106.38
Tier 4 B	$115.12

Tier Definitions

BUSINESS ANALYST	**Tier 1**
INFORMATION ANALYST I	**Tier 1**
INFORMATION ANALYST II	**Tier 1**
IT ANALYST I	**Tier 1**
SENIOR BUSINESS ANALYST	**Tier 1**
TECHNICAL SUPPORT SPEC I	**Tier 1**
INFORMATION TECHNOLOGY PROJECT MANAGER	**Tier 2**
IT ANALYST II	**Tier 2**
TECHNICAL SUPPORT SPEC II	**Tier 2**
TECHNICAL SUPPORT SPECIALIST III	**Tier 2**
BUSINESS ANALYST SUPERVISOR	**Tier 3**
INFORMATION ANALYST SUPERVISOR	**Tier 3**
INFORMATION TECHNOLOGY MANAGER I	**Tier 3**
INFORMATION TECHNOLOGY SENIOR PROJECT MANAGER	**Tier 3**
IT ANALYST III	**Tier 3**
IT MANAGER I	**Tier 3**
INFORMATION TECHNOLOGY MANAGER II	**Tier 4**
IT ARCHITECT	**Tier 4**

Application Maintenance Non-Tiered Rate Titles

IT MASTER ENGINEER	**SBA**
ELECTRONIC BUSINESS PROJECT MANAGER	**SBA**
IT OPERATIONAL EXCELLENCE CONSULTANT	**SBA**
CONSULTANT	**SBA**
INTERN	**SBA**
DIVISION DIRECTOR, TECHNOLOGY SERVICES	**Non-Billable**
INFORMATION TECHNOLOGY DIRECTOR	**Non-Billable**

FY21 Security Assessment and Cyber Insurance Rates

Group	Servers	Annual Cost
Limited Agencies	0-3	$12,500.00
Small Agencies	4-31	$25,000.00
Medium Agencies	32-84	$50,000.00
Large Agencies	85+	$100,000.00